

Course: Impact of COVID-19 to financial markets

The impact on risk factors

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THE CORPORATE ENVIRONMENT

- **Financial Environment**
 - concerned with the market value of portfolios of financial instruments (eg RiskMetrics,CreditMetrics)
- **Corporate Environment:**
 - concerned with company shareholder value and key financial results such as earnings and cashflows
- **CorporateMetrics enables companies to:**
 - forecast financial results for a range of projected market rates and prices
 - from the range of forecasts, calculate market risk measures

- Create a *benchmark* approach for market risk measurement in the corporate environment
- Promote market risk transparency and better risk management tools
- Complement existing market risk management techniques

Stimulate a dialog with clients on risk management issues

- **Increased focus on earnings volatility as it impacts share valuation and shareholder value**
- **“Globalisation” has increased cross-border market risk, with an impact on earnings**
- **Risk Management practices are increasingly scrutinized by analysts, investors and rating agencies**
- **Increasingly companies interested in using VaR measures focussed on corporate risks**

Companies increasingly need transparent risk management to handle external factors and account for...

- **SEC Reporting Guidelines** require reporting of activity in “trading” and “non-trading” market risk sensitive instruments
- **VaR disclosure** expressing the potential loss in future earnings, fair values or cashflows
- **CorporateMetrics** risk measures and methodology are applicable in relation to SEC Rules.

... THE TREND TOWARDS RISK-BASED DISCLOSURE

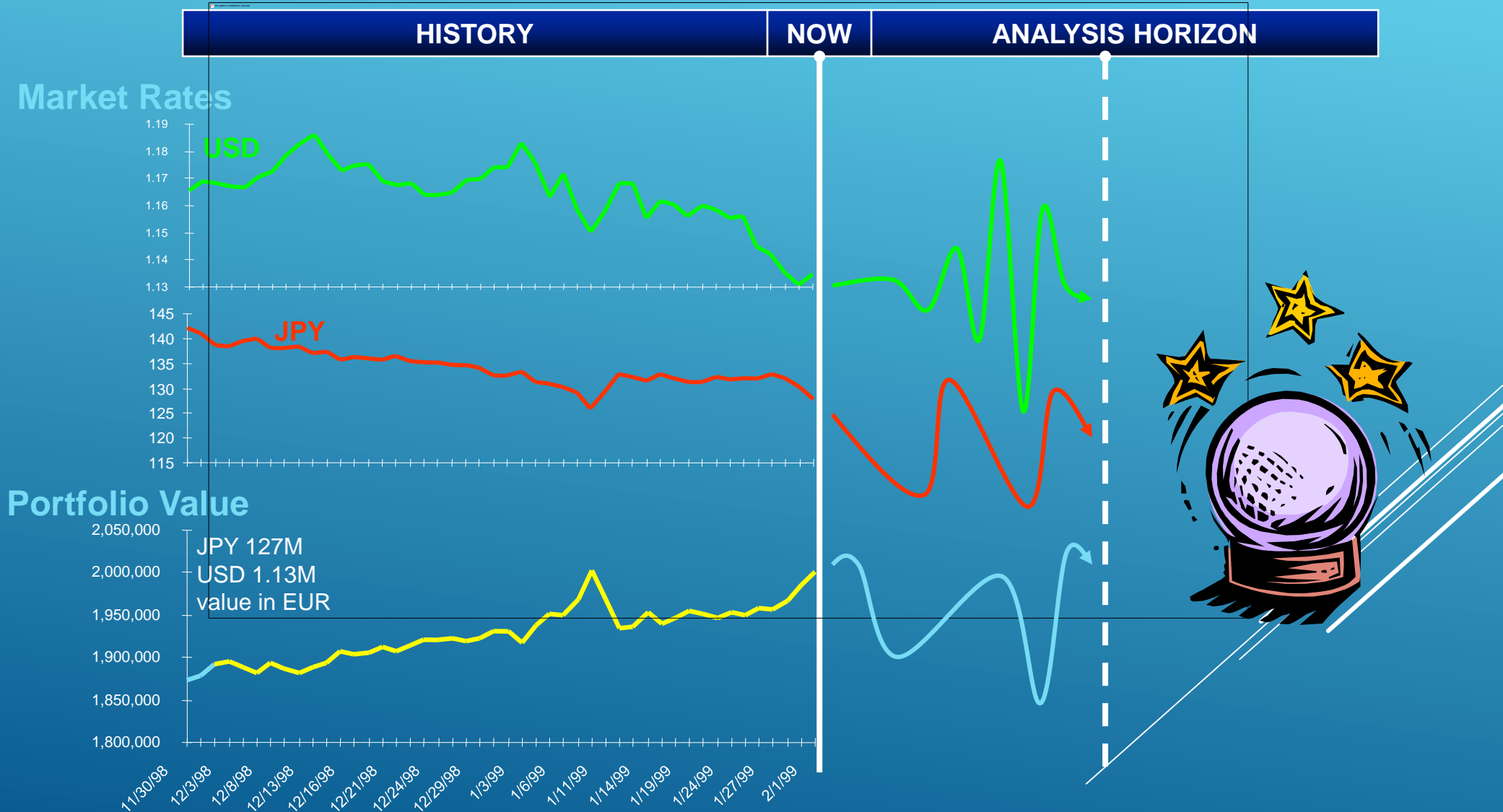
Risk disclosure is well developed in the financial environment, based on accepted risk models

- **Aims and Objectives for CorporateMetrics**
- **The RiskMetrics Financial Risk Framework**
- **The CorporateMetrics Framework**
- **Sample Applications**
- **Implementing CorporateMetrics**

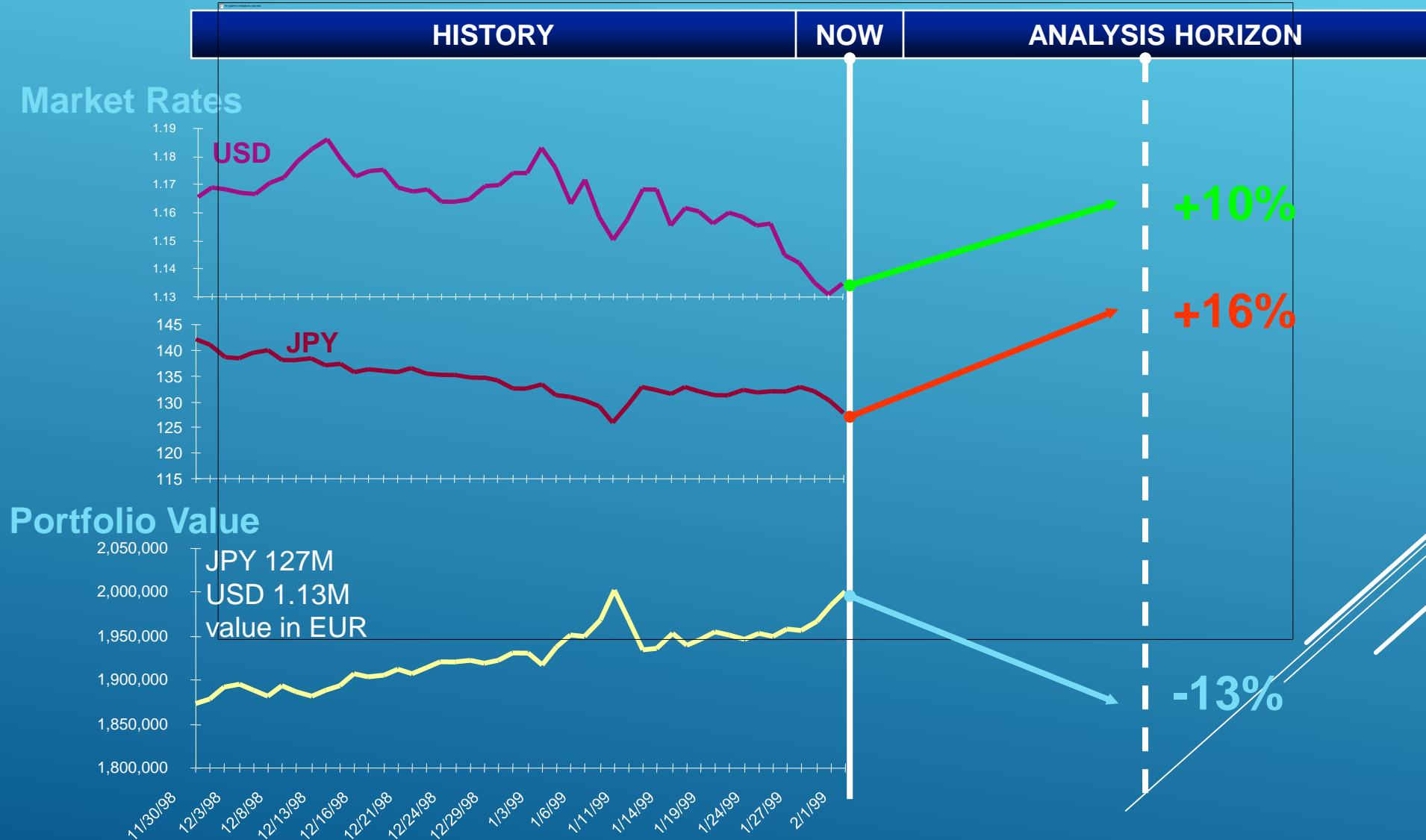
AGENDA

How do we measure financial market Value-at-Risk?

RISK MEASUREMENT AS FORECASTING...



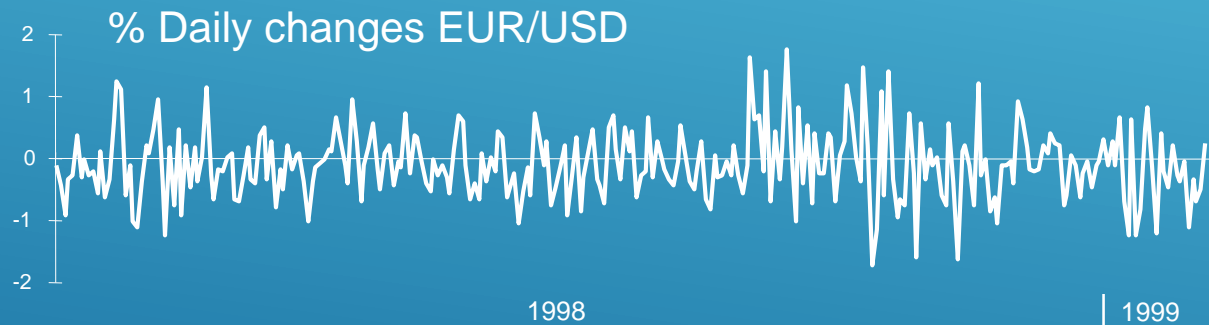
STRESS TESTING APPROACH



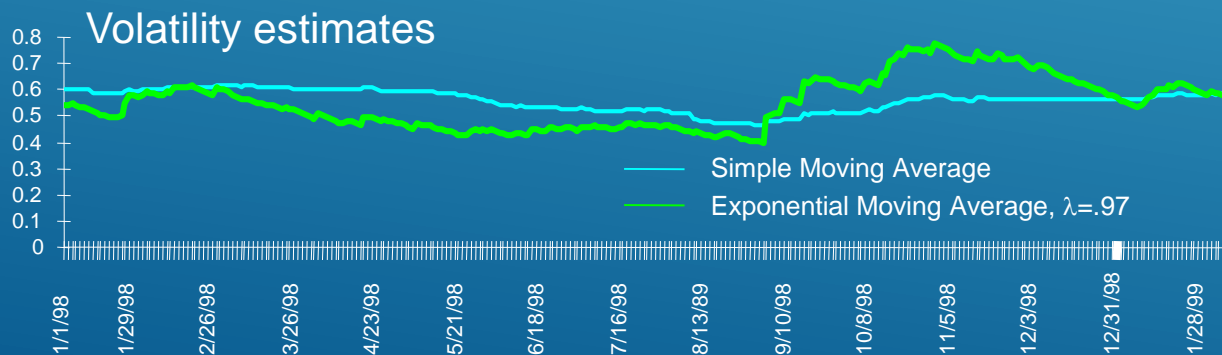
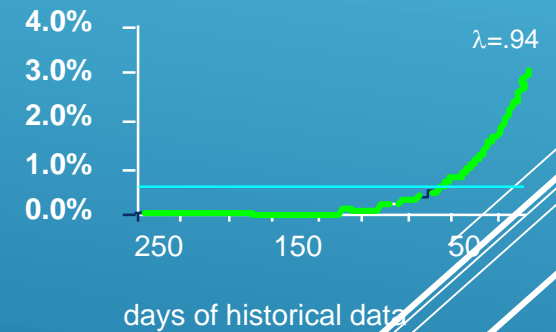
CLASSIC RISKMETRICS VALUE-AT-RISK APPROACH



RISKMETRICS IS BASED ON SHORT-TERM MARKET FORECASTS



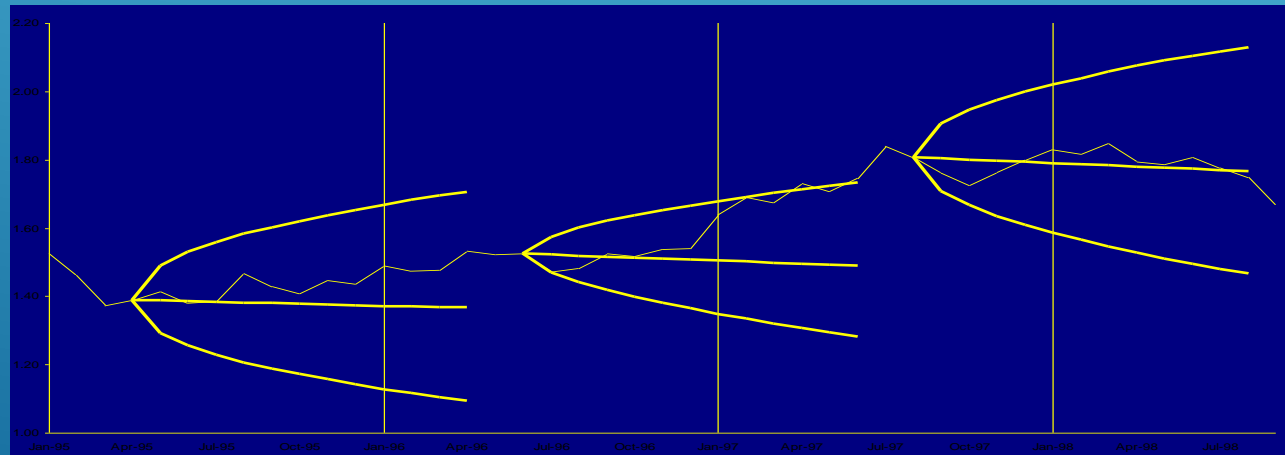
Weights for daily observations



CORPORATEMETRICS IS BASED ON LONG-TERM MARKET FORECASTS

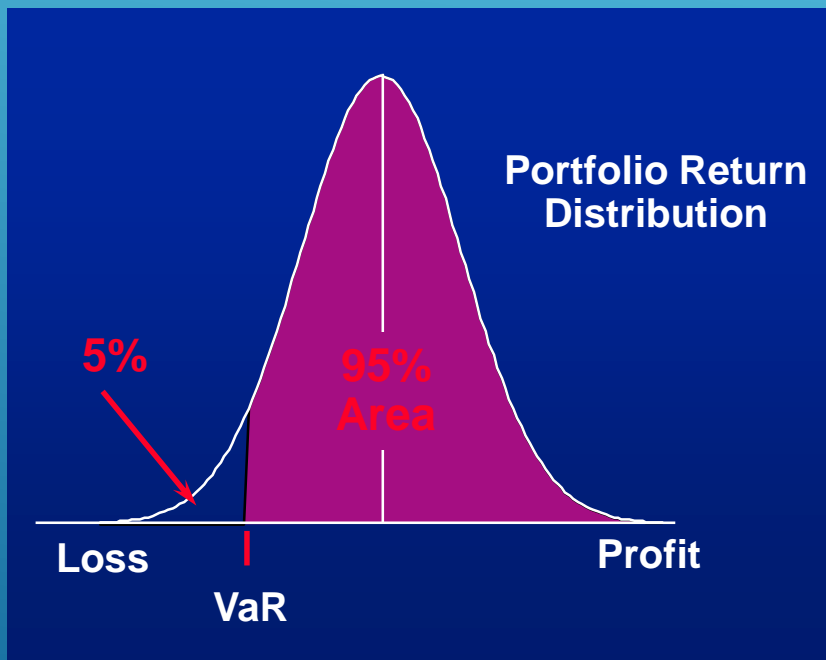
- ▶ Ideal forecasting system for long-term VaR
 - ▶ No more zero-expected return assumption
 - ▶ Joint distribution of all relevant asset prices or market factors
 - ▶ Correlations among asset price: across asset classes, across time horizons, and across asset classes and time periods

EUR/USD exchange rate



CorporateMetrics includes a long-term forecasting methodology called LongRun

- VaR is the maximum value that a portfolio will lose over a given time horizon with a given level of confidence



Example

For a one month horizon, 95% confidence, a VaR of \$10m means that there is a 5% chance that the portfolio will lose more than \$10m over the next month.

AT-RISK

MEASURES

CorporateMetrics uses VaR concept. However, its object is not portfolio value but earning and cashflow.

| Parameter | Financial Environment | Corporate Environment |
|----------------------|-----------------------|---|
| Framework | RiskMetrics | CorporateMetrics |
| Value Measures | Portfolio Value | Earnings, Cashflow, Balance Sheet Translation |
| Accounting Treatment | Mark-to-market | Accrual, MtM |
| Horizon | Daily, Monthly | Monthly, Quaters, Annual |
| Benchmark | Market Index | Specified Targets |

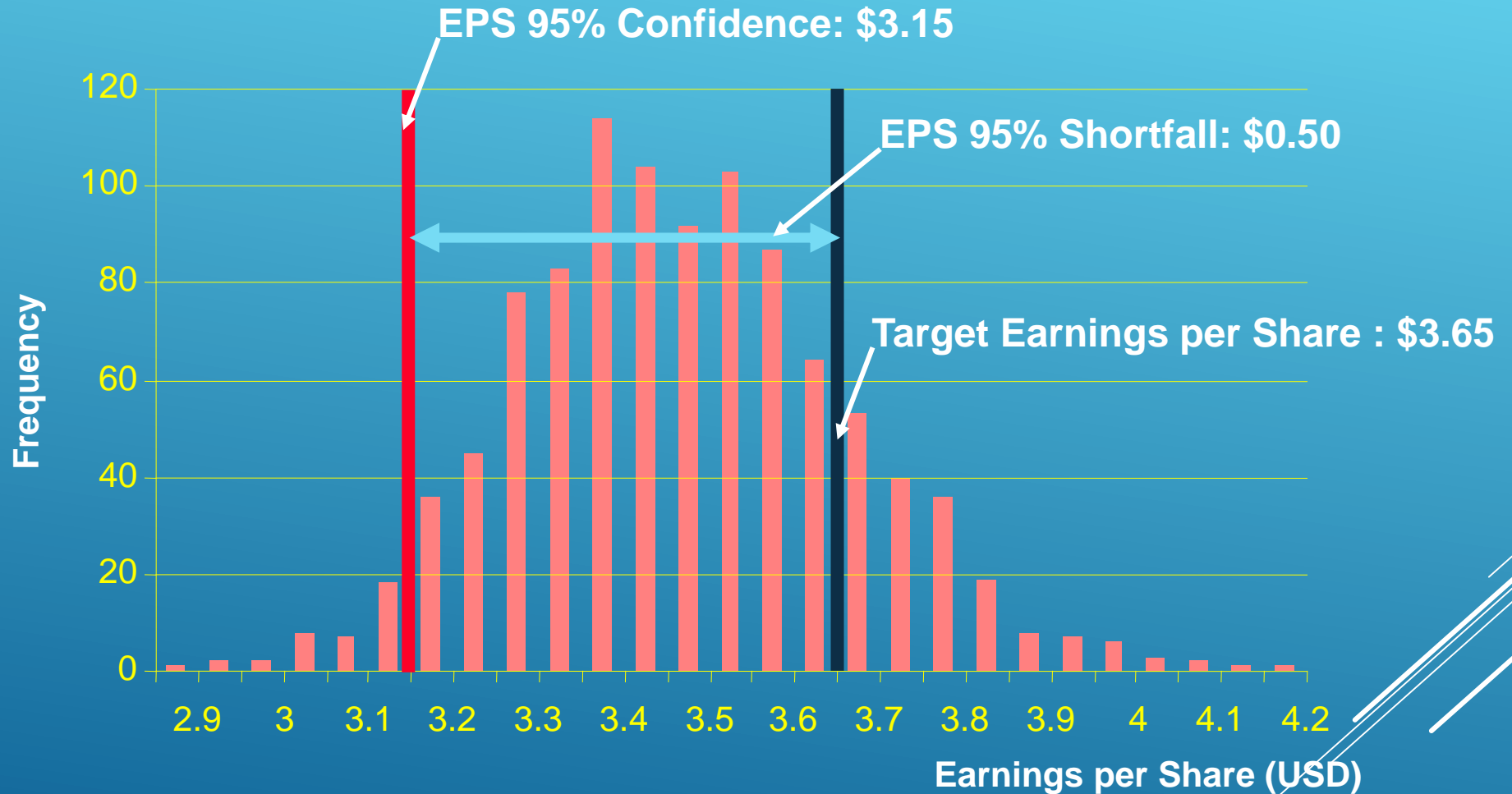
WHAT NEEDS TO
CORPORATES?

- Aims and Objectives for CorporateMetrics
- The RiskMetrics Financial Risk Framework
- The CorporateMetrics Framework
- Sample Applications
- Implementing CorporateMetrics

AGENDA

How does CorporateMetrics work?

FORECASTING FINANCIAL RESULTS



CorporateMetrics does this analysis in 5 steps...

Metric Specification

- Determine which risk measures to calculate
- Specify time horizons and confidence intervals

Exposure Mapping

- Define exposure maps: how defined market rates affect the financial results for which risk is to be calculated

Scenario Generation

- Generate the possible values of each market rate at each horizon

Valuation

- Using the scenarios and exposure maps, calculate the distribution of financial results

Risk Analysis

- Use the distribution of financial results to calculate risk measures

CORPORATE METRICS FRAMEWORK

Simulation based framework including long-term forecasting

- **Corporate Metrics Risk Measure**
 - **Earnings-at-Risk (EaR)**
 - **Earnings per Share-at-Risk (EPSaR)**
 - **Cashflow-at-Risk (CFaR)**
 - **Balance Sheet Translation Risk (BSTR)**

- **Time Horizon**

STEP 1: METRIC SPECIFICATION

- **Confidence Level**

- Specify how financial results and market rates are related using:

- *Pro forma* statements, or
- Mathematical formulae

e.g. you wish to model the relationship between earnings and foreign exchange rates:

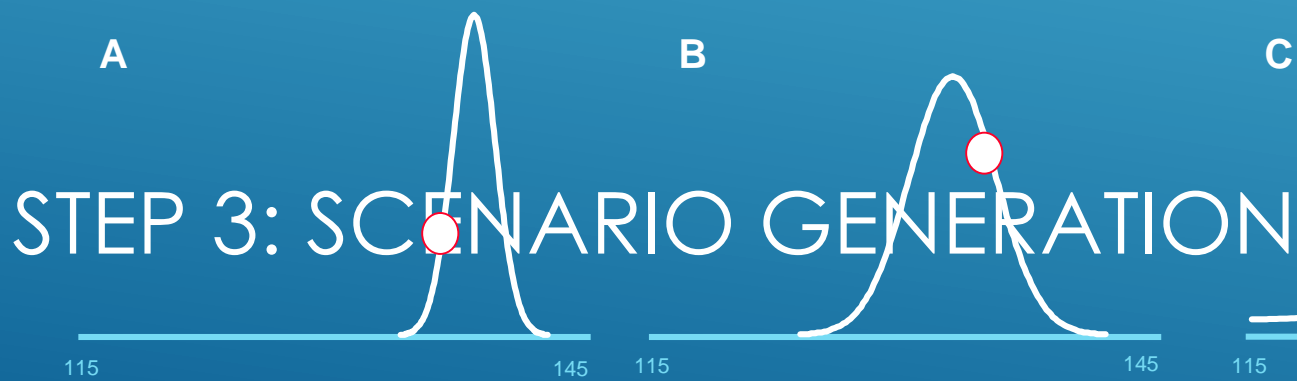
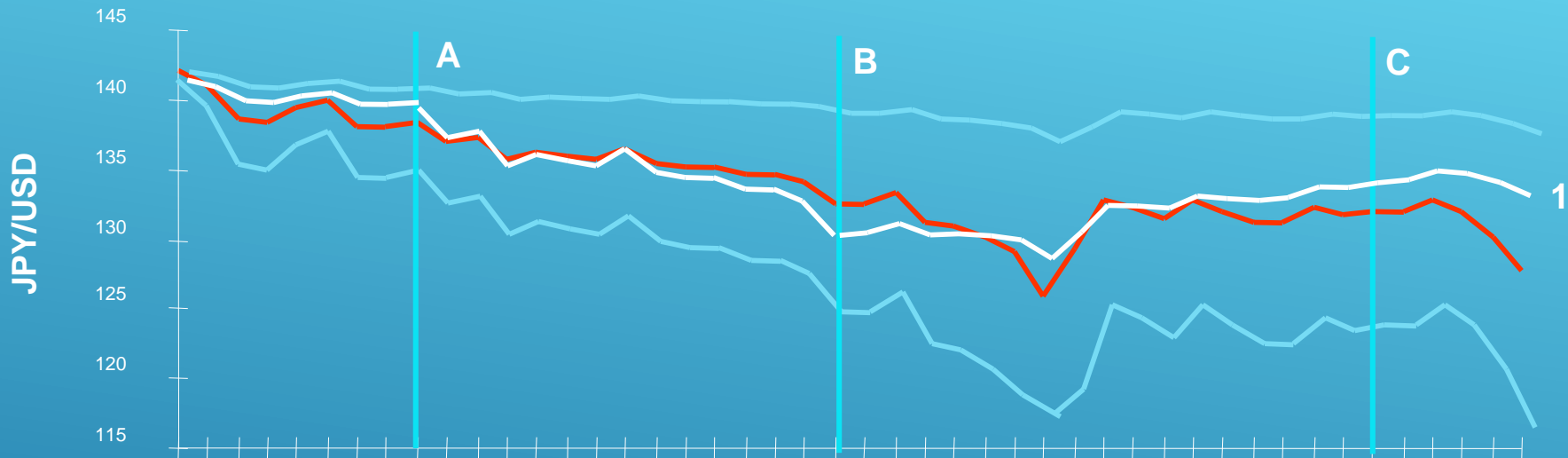
- if business volumes are fixed:

$$\text{earnings} = \text{Number of sales} * \text{local price} * \text{FX Rate}$$

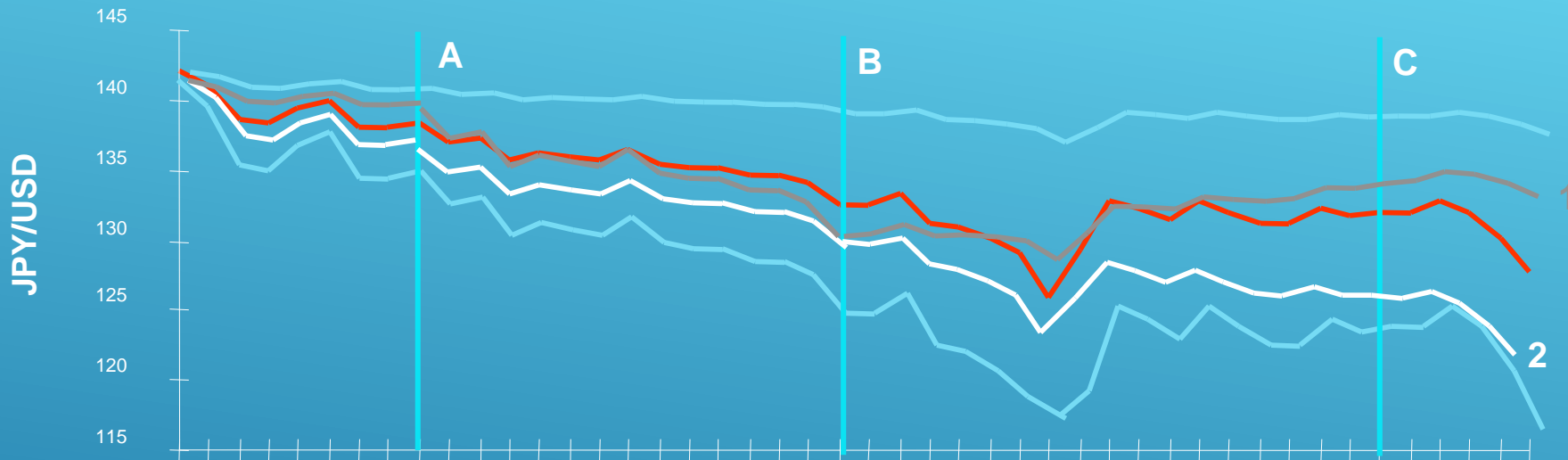
- if business volumes are dependent on exchange rates:

$$\text{earnings} = F(\text{FX Rate}) * \text{nominal sales}$$

Scenario Generation



Scenario Generation



We need to build many thousands of these scenarios...

LongRun can generate these scenarios in a number of ways:

- **Simulation based on Historic Asset Price Only (RiskMetrics - random walk with zero expected return)**
- **Current Market Data (forward prices and implied volatility)**
- **Econometric forecasts based on macroeconomic fundamentals**
- **User defined scenarios**

STEP 3: SCENARIO GENERATION

LongRun is being released at the same time as CorporateMetrics, and is implemented in the CorporateManager software.

Valuation

| | JPY/USD (A) | JPY/USD (B) | JPY/USD (C) |
|------|-------------|-------------|-------------|
| 1 | 124.9570717 | 126.566362 | 107.4053432 |
| 2 | 123.7014092 | 119.4772218 | 114.2789867 |
| 3 | 147.8797427 | 110.0213827 | 120.2685346 |
| 4 | 123.2924987 | 124.2262142 | 113.6181269 |
| 5 | 121.9697284 | 129.8762776 | 109.9640894 |
| 6 | 121.0425844 | 119.1484015 | 103.6613345 |
| 7 | 135.5612193 | 120.6773 | 124.305713 |
| 8 | 133.0746649 | 115.9900724 | 102.7470617 |
| 9 | 132.6233638 | 122.7273226 | 115.2325434 |
| 10 | 140.3958121 | 129.2616144 | 125.148221 |
| 11 | 123.6102544 | 122.5412168 | 127.0182783 |
| 12 | 122.6486318 | 121.5164792 | 102.8514004 |
| 13 | 128.5524014 | 117.5683984 | 119.9431932 |
| 14 | 149.4739582 | 123.4670598 | 128.4406215 |
| 15 | 120.0835947 | 114.2208501 | 121.6837809 |
| 16 | 137.3237109 | 127.1951474 | 122.7522514 |
| | | | |
| 997 | 132.5041812 | 127.768735 | 116.2010147 |
| 998 | 139.9032666 | 121.4638695 | 126.5053602 |
| 999 | 146.321385 | 120.8887324 | 105.4823299 |
| 1000 | 148.6619099 | 112.4674005 | 128.3017071 |



| | Earnings (USD mm) |
|------|-------------------|
| 1 | 109.73 |
| 2 | 139.59 |
| 3 | 112.19 |
| 4 | 150.13 |
| 5 | 107.11 |
| 6 | 150.85 |
| 7 | 164.32 |
| 8 | 155.47 |
| 9 | 129.54 |
| 10 | 120.93 |
| 11 | 126.45 |
| 12 | 120.40 |
| 13 | 144.40 |
| 14 | 107.67 |
| 15 | 100.98 |
| 16 | 140.07 |
| | |
| 997 | 131.30 |
| 998 | 149.31 |
| 999 | 125.26 |
| 1000 | 111.45 |

STEP 4: VALUATION

These simulation results can now be plotted...



- Standard Deviation
- Confidence Levels
- Maximum Shortfall relative to target
- Average Shortfall
- Marginal Risk Measures

We can generate a variety of risk information from the simulation results

- **Aims and Objectives for CorporateMetrics**
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AGENDA

What can you do with CorporateMetrics?

- Your company sells products into Japan, translating sales revenues into USD at the end of each quarter
- Step 1: Metric Specification
 - EPSaR, 12 month horizon, 95% confidence level
 - The company has 5m ordinary shares
- Step 2: Exposure Mapping

| | Q1 | Q2 | Q3 | Q4 |
|------------------------|---------|---------|---------|---------|
| Revenue (JPY '000s) | 200,000 | 199,800 | 199,800 | 200,200 |
| Budget FX | 140 | 142 | 145 | 150 |
| Translated (USD '000s) | 1,429 | 1,407 | 1,378 | 1,335 |
| Target (USD '000s) | | | | 5,549 |

A SIMPLE EXAMPLE

$$\text{Revenue} = \frac{200,000}{\text{Fx}_{\text{usd,jpy,q1}}} + \frac{199,800}{\text{Fx}_{\text{usd,jpy,q2}}} + \frac{199,800}{\text{Fx}_{\text{usd,jpy,q3}}} + \frac{200,200}{\text{Fx}_{\text{usd,jpy,q4}}}$$

- **Step 3: Time Series Simulation**

- Using LongRun, we generate 1000 possible sets of values for $FX_{\text{usd,jpy,q1}}$, $FX_{\text{usd,jpy,q2}}$, $FX_{\text{usd,jpy,q3}}$, and $FX_{\text{usd,jpy,q4}}$

- **Step 4: Valuation**

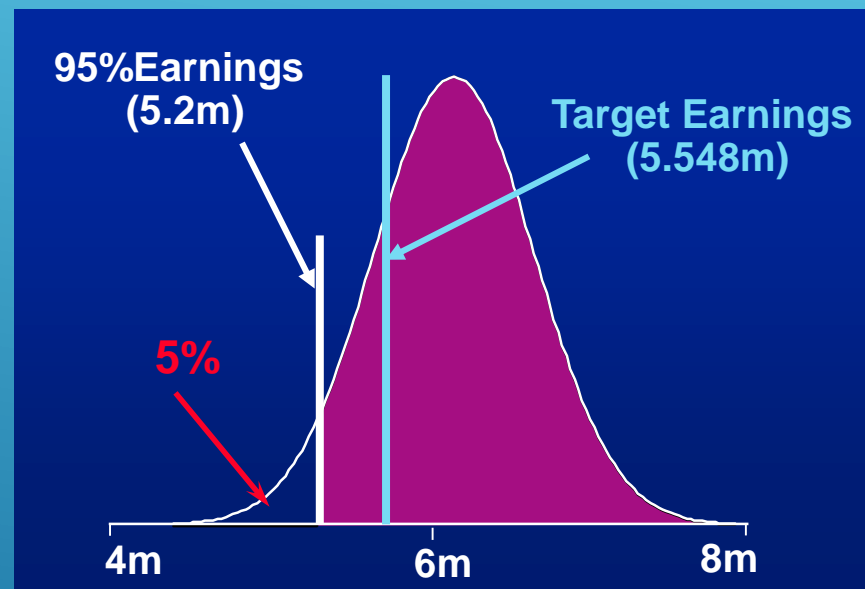
- Plot the 1000 revenue projections

- **Step 5: Risk Analysis**

- Find the 95% confidence in earnings

A SIMPLE EXAMPLE

- With 95% confidence, the maximum shortfall in earnings
= 5.548m - 5.2m = 348,000 USD
= 0.07 USD EPSaR



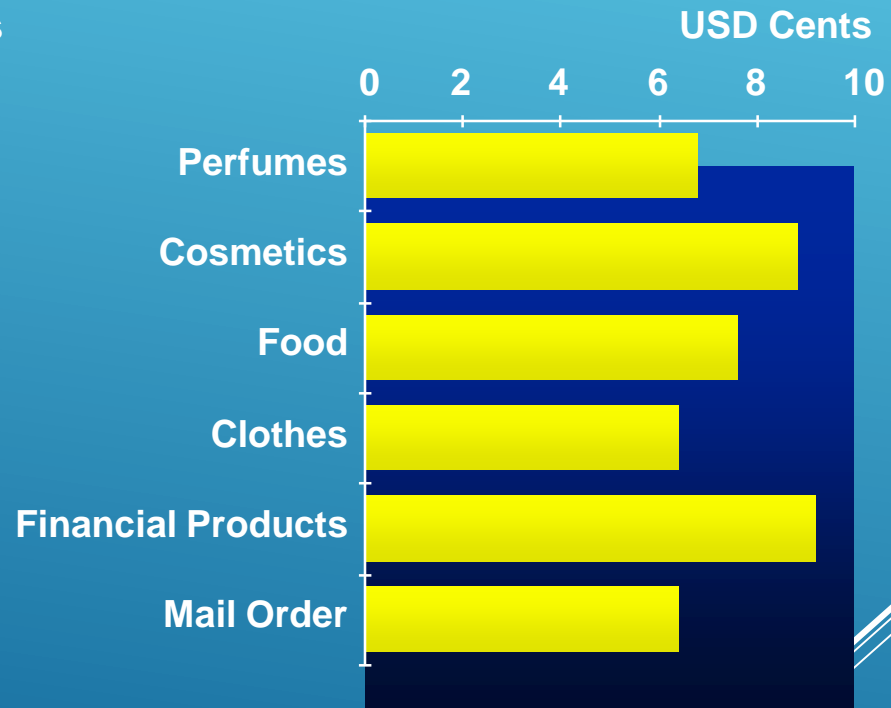
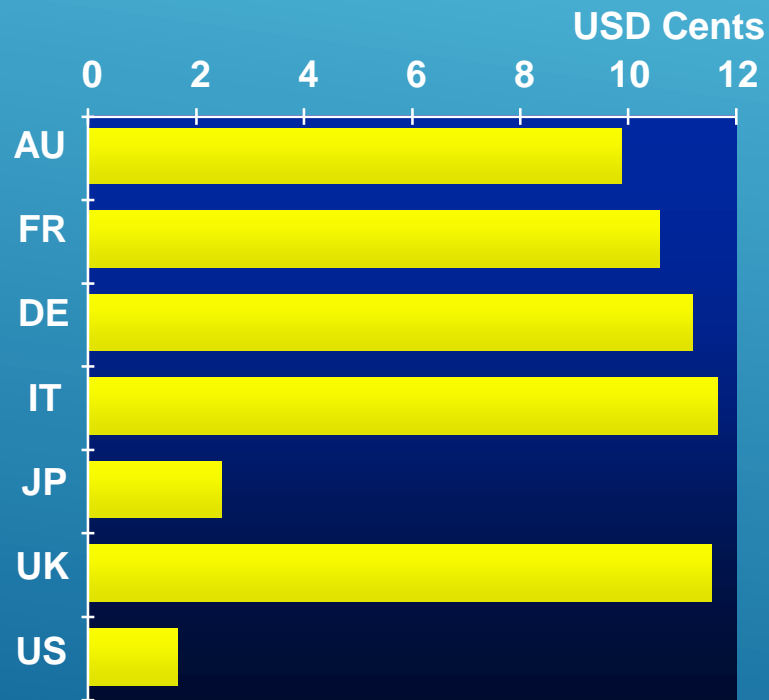
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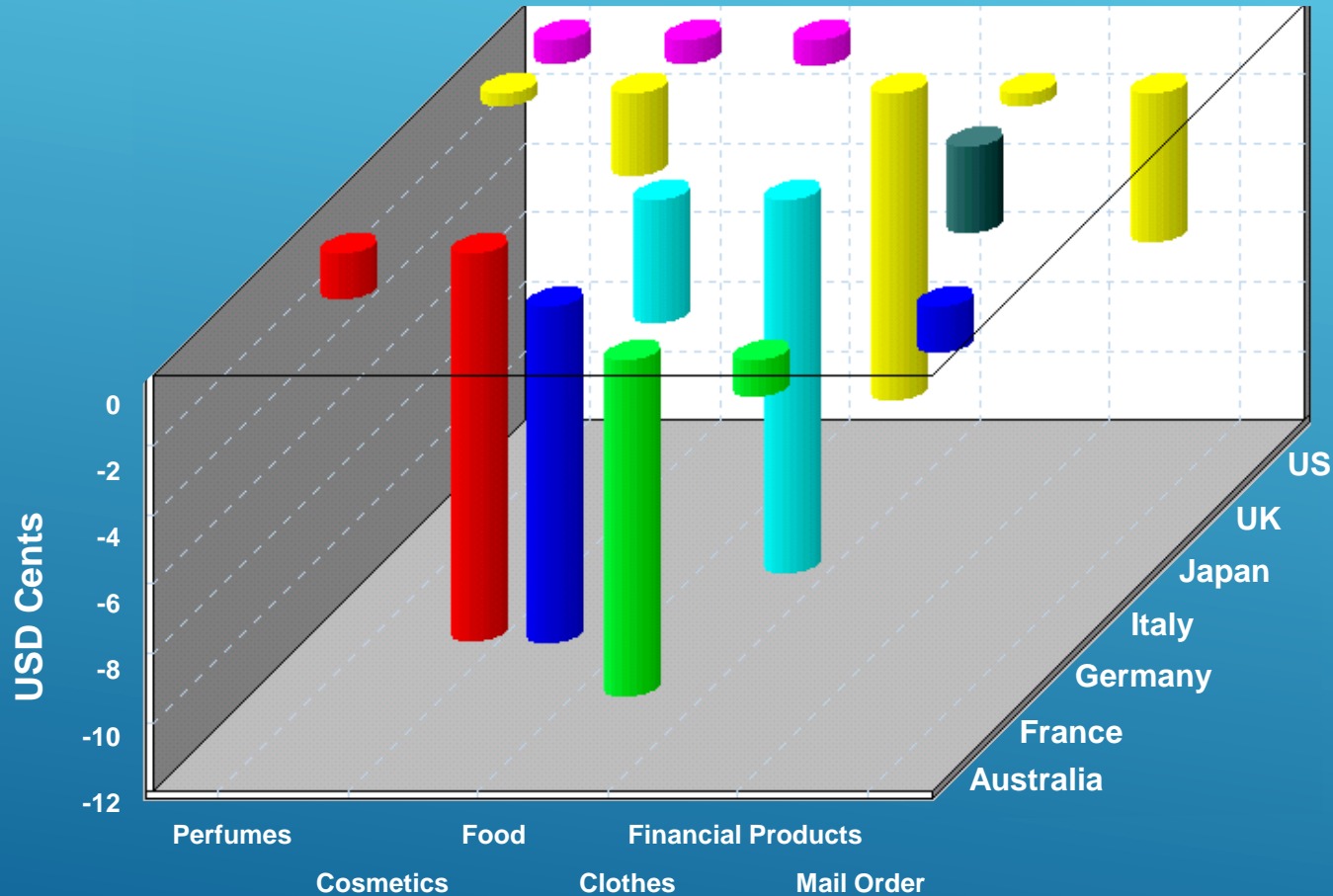
ASSESSING COUNTRY AND BUSINESS LINE EXPOSURES

- Examine the effect of Earnings Per Share at Risk by Market and Product line:



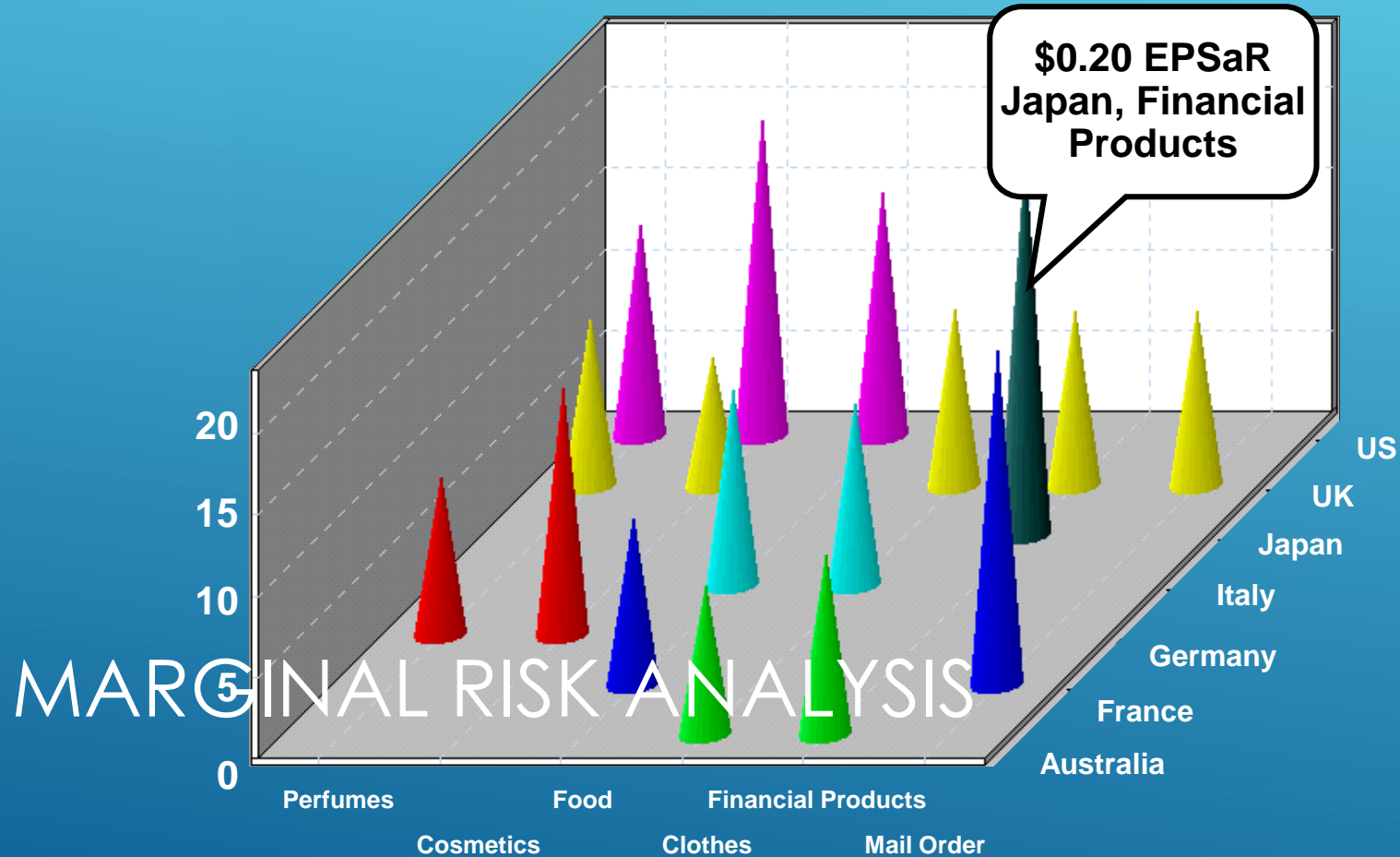
We could look at this in 2 dimensions...

ASSESSING COUNTRY AND BUSINESS LINE EXPOSURES



This analysis doesn't allow for diversification of risk...

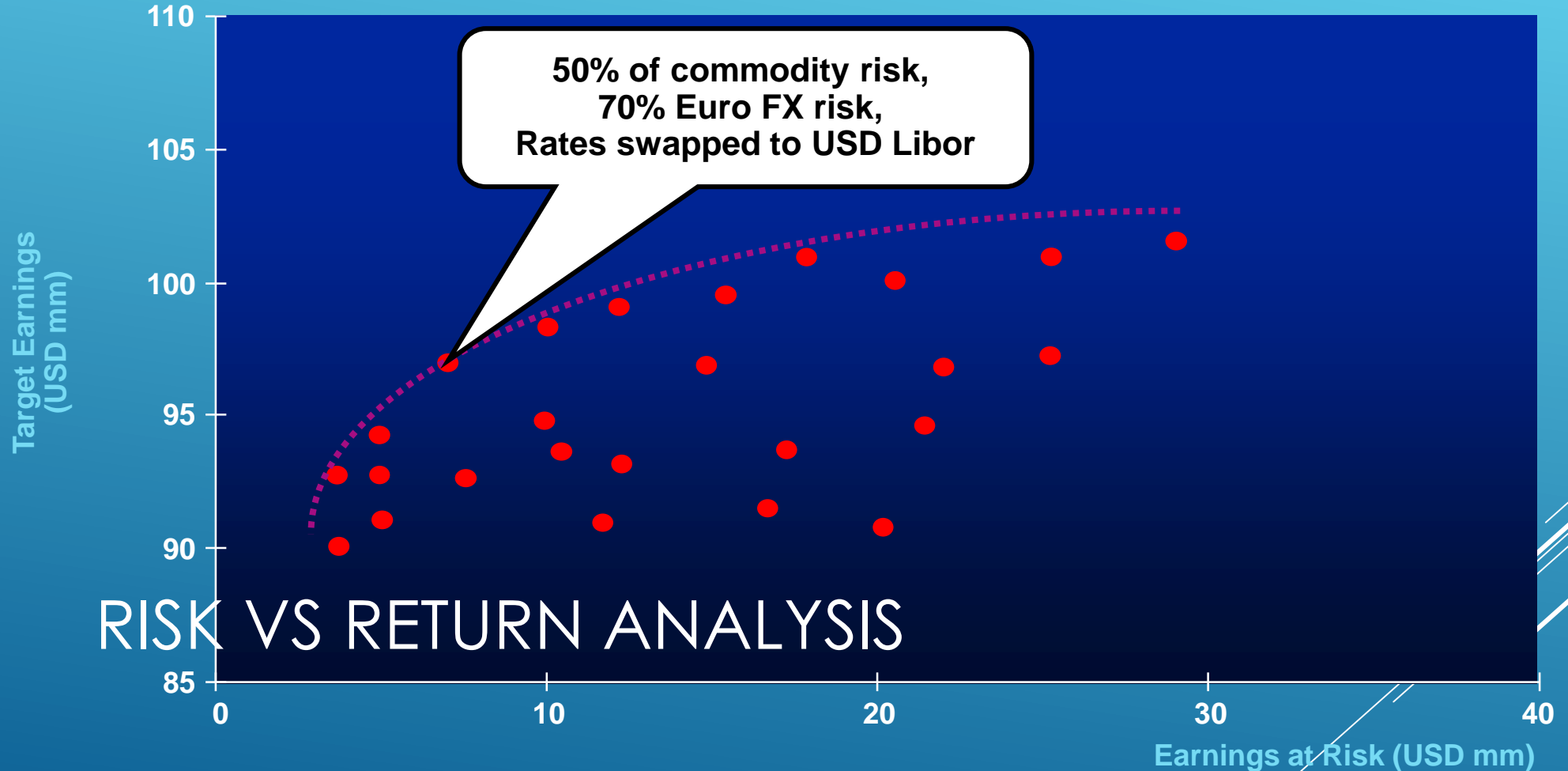
Marginal 95% Earnings per Share at Risk (USD Cents): Business Line by Market



MARGINAL RISK ANALYSIS

Marginal Risk analysis allows for concentration and diversification of risk

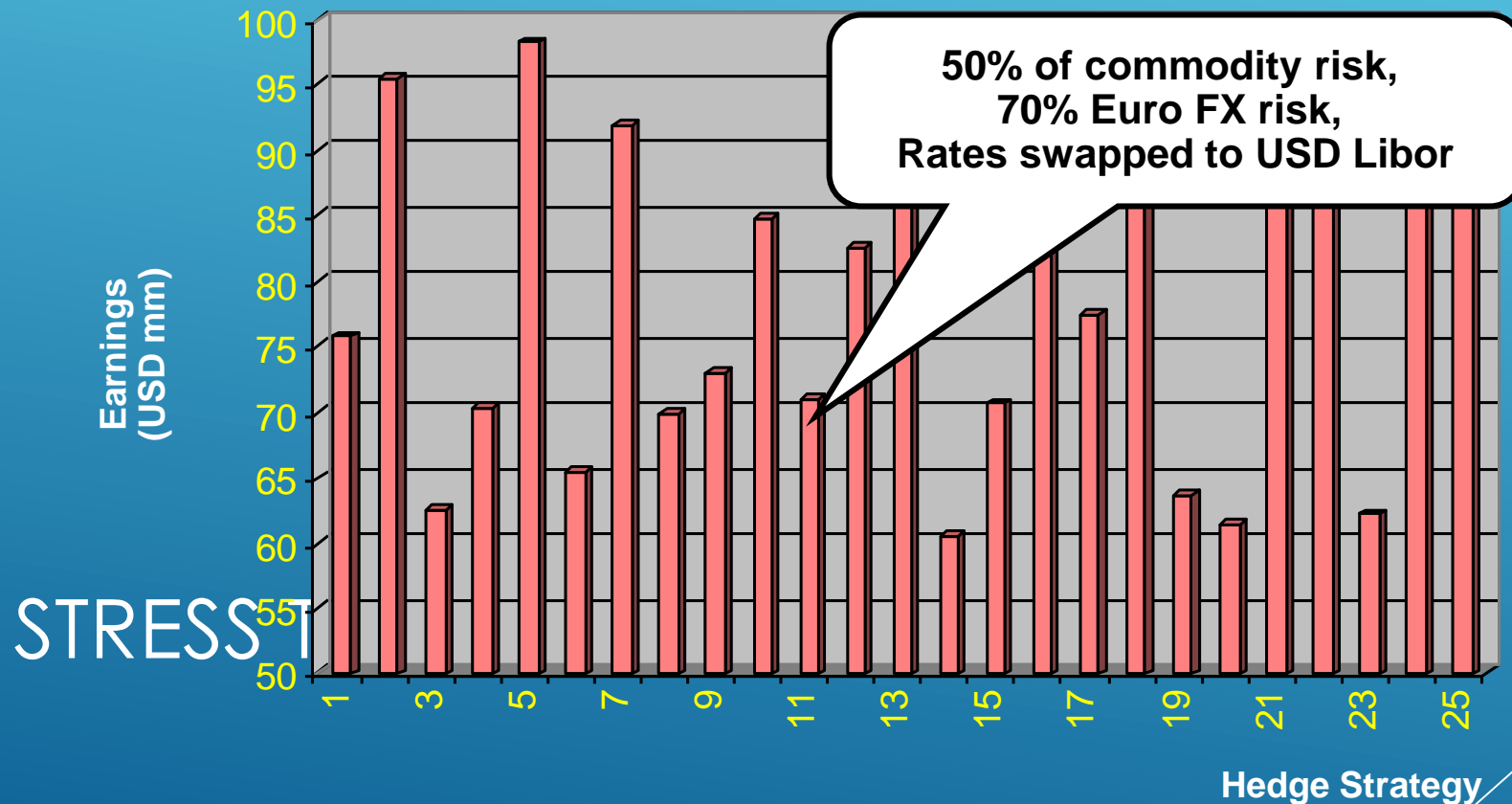
Risk vs Return for alternate hedging strategies:



RISK VS RETURN ANALYSIS

Better trade-off analysis allowing for market risk factors

For a given set of market rates, you can assess the effectiveness of each hedge strategy:



STRESS

CorporateMetrics compliments existing stress testing

▶ **References**

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